



# BRAND CONSULTING GROUP, INC.

All of our consultants are certified auditors.

**UPDATED 04/20/2012**

**Management, Organizational, & Business Improvement Services (MOBIS)**

**Industrial Group: 874 Industrial Class: 8742**

**Contract #: GS-23F-8045H Contract Period: 10/1/1997-9/30/2017**

**Contractor: Brand Consulting Group, Inc., PO Box 116, Waccabuc, New York 10597 (914) 763-9200 Phone, (914) 763-9201 Fax**

## **Business Size: Small Business**

### Customer Ordering Information

1a: SIN 874-1: Page 3 of 6, SIN 874-4: Page 4 of 6, SIN 874-5: Page 6 of 6

1b: SIN 874-1, Item: ISO 9001 GAP Analysis Assessment, \$1,108.49/Day  
SIN 874-4, Item: ISO 9001 Executive Overview, \$1851.20 Per Course  
SIN 874-5, Item: ISO 9001 Executive Overview Manual, \$48.13/Manual

2. Minimum Order: \$100.00

3. Maximum Order: \$1,000,000.00

4. Geographic Coverage: The World

5. Points of Production: Cross River, NY, USA

6. Discount from List Prices: 5%-33%

7. Quantity Discounts: 0

8. Prompt Payment Terms: Net 30

9a. Government Commercial Credit Card is accepted

9b. Not applicable.

10. Foreign Items: None

11a. Time of Delivery: Products and Services will be shipped within 2 business days.

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11b. Expedited Delivery: Items available for expedited delivery are noted in this price list.

11c. Overnight and 2-Day Delivery: Overnight and 2-Day delivery are available upon request for additional charge. Contact Contractor for details.

11d. Urgent Requirements: Contact the Contractor's Representative for details.

12. F.O.B. Point(s): Destination Point (on Manuals only)

13. Ordering Address: Brand Consulting Group, Inc., PO Box 203, Waccabuc, NY 10597 (914) 763-9200 Phone, (914) 763-9201 Fax

14. Payment Address: Brand Consulting Group, Inc., PO Box 203, Waccabuc, NY 10597 (914) 763-9200 Phone, (914) 763-9201 Fax

15. Warranty Provision: None

16. Export Packing Charges: To be determined on a per situation basis.

17. Not applicable.

18. Not applicable.

19. Not applicable.

20. Not applicable.

20a. Not applicable.

21. Not applicable.

22. Not applicable.

23. Not applicable.

24a. Not applicable.

24b. Not applicable.

25. Data Universal Number System (DUNS) number is 95-997-3769.

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26. Our firm is registered in the CCR under CAJE Code 1CSW3.

27. Not applicable.

28. Our firm is authorized to accept Disaster Recovery Purchasing.

## BRAND CONSULTING GROUP-U.S. GOVERNMENT PRICING

THE PRICING INFORMATION CONTAINED HEREIN IS FOR U.S. GOVERNMENT AGENCIES AND DEPARTMENTS ONLY. THIS INFORMATION SHOULD BE REVIEWED ALONG WITH BRAND'S WEB SITE ([WWW.BCGISO.COM](http://WWW.BCGISO.COM)) WHICH CONTAINS SPECIFIC INFORMATION ON COURSE AND SERVICE CONTENT AND DURATION.

PRICES SHOWN HEREIN ARE NET (DISCOUNT DEDUCTED)

*ALL PRICING SHOWN IS SUBJECT TO AN ANNUAL ECONOMIC PRICE ADJUSTMENT (EPA). The applicable method of EPA continues to be clause I-FSS-969-(b)(1) and the fixed annual rate of escalation is changed from 2.46% to 2.2%. A 2.46% increase is effective 5/3/2012 and the 2.2% increase will be effective 10/1/2013 to coincide with the 12 month contract anniversary date. The pricing shown below along with any subsequent EPA shall be based upon the Period of Performance of work and not necessarily the date of a proposal or contract award.*

## SIN #874-1 CONSULTING SERVICES

**Description of Gap Analysis Assessment:** An in-depth analysis and assessment of your organization's current status vis-à-vis the standard specified below. Each applicable requirement of the standard is assessed, and a Report is issued describing specific areas or "gaps" in your current system. The report includes recommendations on how to effectively address these "gaps," as well as a realistic time-line for registration.

**Labor Category and Description:** Individuals deemed *ISO 9001 Senior Consultants* must possess the following education, training, skills, and experience: **Education**-Master's Degree or higher, **Training**- Successful completion of a RABQSA/IRCA accredited ISO 9001 Lead Auditor Course, **Skills**-Must be a RABQSA/IRCA certified Lead Auditor, **Experience**-10+ years of experience working with ISO 9001

**Labor Category and Description:** Individuals deemed *ISO 9001 Consultant* must possess the following education, training, skills, and experience: **Education**-High School Degree or higher, **Training**-Successful completion of a RABQSA/IRCA accredited ISO 9001 Lead Auditor Course **Skills**-Must be a RABQSA/IRCA certified Auditor or Lead Auditor, **Experience**-5+ years of experience working with ISO 9001.

## LABOR CATEGORY

### GOVT DAILY RATE (5/3/2011-5/2/2012)

### GOVT DAILY RATE (5/3/2012-9/30/2013)

ISO 9001 Gap Analysis Assessment -Consultant
ISO 9001 Gap Analysis Assessment -Senior Consultant
TS 16949 Gap Analysis Assessment

\$1,135.76
\$1,844.28
\$1,067.95

\$1,163.70
\$1,889.65
\$1,094.22

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ISO 14001 Gap Analysis Assessment	\$1,262.12	\$1,293.17
CE Mark Gap Analysis	\$1,067.95	\$1,094.22
cGMP Gap Analysis	\$1,067.77	\$1,094.03
TL 9000 Gap Analysis	\$1,359.20	\$1,392.64
AS 9100/9110 Gap Analysis	\$1,262.12	\$1,293.17

**Description of Documentation Review (DR)/Readiness Assessment (RA):** After the required documentation and process identification is complete, your organization will want to verify that all aspects of your quality management system are complete and comply with the ISO 9001 standard. Brand Consulting Group will review your documentation (policies, procedures, instructions, processes, and forms, etc.) and the practices associated with those documents.

**Labor Category and Description:** Individuals deemed *ISO 9001 Senior Consultants* must possess the following education, training, skills, and experience: **Education-** Master's Degree or higher, **Training-** Successful completion of a RABQSA/IRCA accredited ISO 9001 Lead Auditor Course, **Skills-** Must be a RABQSA/IRCA certified Lead Auditor, **Experience-** 10+ years of experience working with ISO 9001

**Labor Category and Description:** Individuals deemed *ISO 9001 Consultant* must possess the following education, training, skills, and experience: **Education-** High School Degree or higher, **Training-** Successful completion of a RABQSA/IRCA accredited ISO 9001 Lead Auditor Course **Skills-** Must be a RABQSA/IRCA certified Auditor or Lead Auditor, **Experience-** 5+ years of experience working with ISO 9001.

LABOR CATEGORY	GOVT HOURLY RATE (5/3/2011-5/2/2012)	GOVT HOURLY RATE (5/3/2012-9/30/2013)
ISO 9001 DR/RA-Consultant	\$141.97	\$145.46
ISO 9001 DR/RA-Senior Consultant	\$230.54	\$236.21
TS 16949 DR/RA	\$145.63	\$149.21
ISO 14001 DR/RA	\$169.90	\$174.08
CE Mark DR/RA	\$142.13	\$149.21
cGMP DR/RA	\$145.63	\$149.21
MBNQA DR/RA	\$179.61	\$184.03
TL 9000 DR/RA	\$169.90	\$174.08
AS 9100/9110 DR/RA	\$169.90	\$174.08

**Description of General Consulting:** Our firm will provide on and offsite assistance and consultation during the implementation process.

**Labor Category and Description:** Individuals deemed *ISO 9001 Senior Consultants* must possess the following education, training, skills, and experience: **Education-** Master's Degree or higher, **Training-** Successful completion of a RABQSA/IRCA accredited ISO 9001 Lead Auditor Course, **Skills-** Must be a RABQSA/IRCA certified Lead Auditor, **Experience-** 10+ years of experience working with ISO 9001

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**Labor Category and Description:** Individuals deemed *ISO 9001 Consultant* must possess the following education, training, skills, and experience:

**Education**-High School Degree or higher, **Training**-Successful completion of a RABQSA/IRCA accredited ISO 9001 Lead Auditor Course

**Skills**-Must be a RABQSA/IRCA certified Auditor or Lead Auditor, **Experience**-5+ years of experience working with ISO 9001.

<b>LABOR CATEGORY</b>	<b>GOVT HOURLY RATE (5/3/2011-5/2/2012)</b>	<b>GOVT HOURLY RATE (5/3/2012-9/30/2013)</b>
ISO 9001 General Consultation-Consultant	\$141.97	\$145.46
ISO 9001 General Consultation-Senior Consultant	\$230.54	\$236.21
TS 16949 General Consultation	\$145.63	\$149.21
ISO 14001 General Consultation	\$169.90	\$174.08
CE Mark General Consultation	\$145.63	\$149.21
cGMP General Consultation	\$142.13	\$145.63
MBNQA General Consultation	\$179.61	\$184.03
TL 9000 General Consultation	\$169.90	\$174.08
AS 9100/9110 General Consultation	\$169.90	\$174.08

**Labor Category and Description:** Individuals providing these services to clients possess the following: 1) Education-Bachelor’s Degree or higher, 2) American Society of Quality (ASQ) certification as a Black Belt or Master Black Belt, and 3) 10+ years of relevant work experience.

<b>LABOR CATEGORY</b>	<b>GOVT HOURLY RATE (5/3/2011-5/2/2012)</b>	<b>GOVT HOURLY RATE (5/3/2012-9/30/2013)</b>
LEAN Six Sigma General Consultation	\$281.77	\$288.70

**Description of Registration Services:** Our firm will contract with an accredited third party registrar to provide registration services to your firm. The auditors used by the registrar will not be involved in the training, auditing, or consulting services provided by Brand.

<b>LABOR CATEGORY</b>	<b>GOVT DAILY RATE (5/3/2011-5/2/2012)</b>	<b>GOVT DAILY RATE (5/3/2012-9/30/2013)</b>
ISO 9001 Registration Services	\$1280.75	\$1,312.26
AS 9100/AS 9110 Registration Services	\$1,664.98	\$1,705.93

**NOTES:**

1. A one-half hour minimum charge applies to all general consultation charges.
2. The above pricing does not include travel expenses.

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3. MBNQA means Malcolm Baldrige National Quality Award.

## SIN #874-4: TRAINING SERVICES

TITLE OF COURSE	LENGTH OF PER COURSE	TOTAL PRICE (5/3/2011-5/2/2012 /5/3/2012-9/30/2013)	MINIMUM # OF PARTICIPANTS	MAXIMUM # OF PARTICIPANTS	COST FOR EACH ADD. PERSON* (5/3/2011-9/30/2013)
<b>ISO 9001</b>					
Executive Overview	4-6 Hours	\$1,896.74/\$1,943.40	1	15	\$126.45
Implementation Course	2 Days	\$5,460.44/\$5,594.77	1	15	\$364.03
Internal Auditor Course	3 Days	\$7,112.77/\$7,287.75	1	15	\$474.18
Lead Auditor Course	3 Days	\$8,708.65/\$8,922.88	4	20	\$1,451.44
Process Mapping and Management	2-4 days	\$19,000.00/\$19,467.40	1	20	\$950.00
<b>TS 16949</b>					
Executive Overview	4-6 Hours	\$1,941.73/\$1,989.50	1	15	\$129.43
Implementation Course	2 Days	\$5,825.18/\$5,968.48	1	15	\$388.34
Internal Auditor Course	2 Days	\$7,112.77/\$7,287.75	1	15	\$323.61
Lead Auditor Course	3 Days	\$8,708.65/\$8,922.88	4	20	\$1,451.44
TE Supplement	2 Days	\$3,399.05/\$3,482.67	1	15	\$226.52
<b>cGMP</b>					

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Executive Overview	4-6 Hours	\$1,941.73/\$1,989.50	1	15	\$129.43
Implementation Course	2 Days	\$5,825.18/\$5,968.48	1	15	\$388.34
<b>TITLE OF COURSE COURSE</b>	<b>LENGTH OF PER COURSE</b>	<b>TOTAL PRICE (5/3/2011-5/2/2012 /5/3/2012-9/30/2013)</b>	<b>MINIMUM # OF PARTICIPANTS</b>	<b>MAXIMUM # OF PARTICIPANTS</b>	<b>COST FOR EACH ADD. PERSON* (5/3/2011-9/30/2013)</b>
Internal Auditor Course	2 Days	\$4,854.32/\$4,973.74	1	15	\$315.84
Lead Auditor Training	3 Days	\$8,499.56/\$8,922.88	4	20	\$1416.59
<b>CE Mark</b>					
Executive Overview	4-6 Hours	\$1,941.73/\$1,989.50	1	15	\$129.43
Implementation Course	2 Days	\$5,825.18/\$5,968.48	1	15	\$388.34
Internal Auditor Course	2 Days	\$4,854.32/\$4,973.74	1	15	\$323.61
Lead Auditor Course	3 Days	\$8,708.65/\$8,922.88	4	20	\$1451.44
<b>ISO 14001</b>					
Executive Overview	4-6 Hours	\$2,427.15/\$2,486.86	1	15	\$161.83
Implementation Course	2 Days	\$6,796.05/\$6,963.23	1	15	\$453.09
Internal Auditor Course	2 Days	\$5,825.18/\$5,968.48	1	15	\$388.34
Lead Auditor Course	3 Days	\$10,456.20/\$10,713.42	4	20	\$1742.70
<b>MBNQA</b>					
Executive Overview	1 Day	\$2,427.15/\$2,486.86	1	15	\$161.83

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Implementation Course	4 days	\$9,708.64/\$9,947.47	1	15	\$647.26
Internal Auditor Training	3 days	\$7,281.47/\$7,460.60	1	15	\$485.43

## TL 9000

TITLE OF COURSE COURSE	LENGTH OF PER COURSE	TOTAL PRICE (5/3/2011-5/2/2012 /5/3/2012-9/30/2013)	MINIMUM # OF PARTICIPANTS	MAXIMUM # OF PARTICIPANTS	COST FOR EACH ADD. PERSON* (5/3/2011-9/30/2013)
Executive Overview	1 Day	\$2,427.15/\$2,486.86	1	15	\$161.87
Implementation Course	2 Days	\$6,796.05/\$6,963.23	1	15	\$453.09
Internal Auditor Course	2 Days	\$5,825.18/\$5,968.48	1	15	\$388.34
Lead Auditor Course	3 Days	\$8,708.65/\$8,922.88	4	20	\$1451.44

## AS 9100/9110

Executive Overview	1 Day	\$2,427.15/\$2,486.86	1	15	\$161.83
Implementation Course	2 Days	\$6,796.05/\$6,963.23	1	15	\$453.09
Internal Auditor Course	2 Days	\$5,825.18/\$5,968.48	1	15	\$388.34
Lead Auditor Course	3 Days	\$8,708.65/\$8,922.88	4	20	\$1,451.44
Corrective and Preventive Action Root Cause Analysis Seminar	2 Hours- Up to 4 sessions	\$2,433.43/\$2,493.29	1	40	\$60.84

## LEAN SIX SIGMA

Introduction to Lean Six Sigma	1 Day	\$2,250.00/\$2,305.35	1	20	\$112.50
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Design for Lean Six Sigma	5 Days	\$9,000.00/\$9,221.40	1	10	\$922.14
ISO 9001 and LSS	1 Day	\$2,250.00/\$2,305.35	1	20	\$112.50
<b>TITLE OF COURSE COURSE</b>	<b>LENGTH OF PER COURSE</b>	<b>TOTAL PRICE (5/3/2011-5/2/2012 /5/3/2012-9/30/2013)</b>	<b>MINIMUM # OF PARTICIPANTS</b>	<b>MAXIMUM # OF PARTICIPANTS</b>	<b>COST FOR EACH ADD. PERSON* (5/3/2011-9/30/2013)</b>
Lean Six Sigma Green Belt Training	10 days	\$22,500.00/\$23,053.50	1	10	\$2250.00
Lean Six Sigma Yellow Belt Training	2 Days	\$4,500.00/\$4,610.70	1	10	\$225.00
Lean Six Sigma Champion Training	2 Days	\$4,500.00/\$4,610.70	1	10	\$225.00
Lean Six Sigma Executive Overview	1 Day	\$2,250.00/\$2,305.35	1	10	\$112.50
Lean Six Sigma Strategic Innovation	2 Days	\$4,500.00/\$4,610.70	1	10	\$225.00

## NOTES:

1. The above pricing does not include travel expenses for the consultant/instructor or course materials (see SIN 874-5: Support Products).
2. MBNQA means Malcolm Baldrige National Quality Award.  
\*Cost for Each Additional Person is for each person over and above the maximum number of participants with the exception of all Lead Auditor Courses which is over and above the minimum number of participants.

## SIN 874-5: SUPPORT PRODUCTS

ITEM	QUANTITY	GOVT RATE (5/3/2011-5/2/2012)	GOVT RATE (5/3/2012-9/30/2013)
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ISO 9001 Executive Overview Manual	1	\$49.31	\$50.53
ISO 9001 Implementation Course Manual	1	\$56.79	\$58.19
ISO 9001 Internal Auditor Course Manual	1	\$71.13	\$72.88
ISO 9001 Registration Certificate	1	\$486.69	\$498.66
ISO 9001 Registration Maintenance	1	\$730.03	\$747.99
TS 16949 Executive Overview Manual	1	\$48.55	\$49.74
TS 16949 Implementation Course Manual	1	\$72.82	\$74.61
TS 16949 Internal Auditor Course Manual	1	\$72.82	\$74.61
ISO 14001 Executive Overview Manual	1	\$48.55	\$49.74
ISO 14001 Implementation Course Manual	1	\$97.09	\$99.48
ISO 14001 Internal Auditor Course Manual	1	\$97.09	\$99.48
CE Mark Executive Overview Manual	1	\$72.82	\$74.61
CE Mark Implementation Course Manual	1	\$121.35	\$124.34
CE Mark Internal Auditor Training Manual	1	\$121.35	\$124.34
cGMP Executive Overview	1	\$48.55	\$49.74
cGMP Implementation Course Manual	1	\$72.82	\$74.61
cGMP Implementation Course Manual	1	\$72.82	\$74.61
MBNQA Exec Overview	1	\$48.55	\$49.74
MBNQA Impl Course	1	\$97.09	\$99.48
MBNQA Int Aud Training	1	\$97.09	\$99.48
TL 9000 Exec Overview	1	\$48.55	\$49.74
TL 9000 Impl Course	1	\$97.09	\$99.48
TL 9000 Int Aud Training	1	\$97.09	\$99.48
AS 9100/9110 Exec Overview	1	\$48.55	\$49.74
AS 9100/9110 Impl Course	1	\$97.09	\$99.48
AS 9100/9110 Int Aud Training	1	\$97.09	\$99.48
AS 9100/9110 Registration Certificate	1	\$730.03	\$747.99
AS 9100/9110 IAQC Fee	1	\$730.03	\$747.99

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Introduction to Lean Six Sigma	1	\$47.50	\$48.67
Lean Six Sigma Green Belt	1	\$152.00	\$155.74
Lean Six Sigma Yellow Belt	1	\$38.00	\$38.93
Lean Six Sigma Champion	1	\$47.50	\$48.67
Lean Six Sigma Executive Overview Course	1	\$47.50	\$48.67
ISO 9001 and Lean Six Sigma	1	\$71.25	\$73.00
Design for Lean Six Sigma	1	\$95.00	\$97.34
Strategic Innovation	1	\$71.25	\$73.00
QUALTRAX 4.X SQL Base System (SOQLTR.4.BS.SQL)	1	\$16,150.00	\$16,547.29
Dedicated User License (SOQLTR.4.DL)	1	\$570.00	\$584.02
Concurrent User License (SOQLTR.4.CL)	1	\$3,420.00	\$350.41
Maintenance and Support (MCQLTR.4.M&S.NS)	1	\$342.00	\$3,504.13

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